

Lysander-Canso Balanced Fund – Series A

Fund Code: LYZ800A

Portfolio Manager: Canso Investment Counsel Ltd.

As of: March 31, 2024

Asset Class: Balanced

CIFSC Category: Global Equity Balanced

Benchmark: 50% FTSE Canada All Corporate Bond Index and 50% MSCI All Country World (CAD) Index¹



**LSEG Lipper
Fund Awards**

2023 Winner Canada Based on the performance of Series F

FUNDGRADE A+
ACHIEVED FOR THE YEAR 2023

Investment Focus

The Fund seeks to provide capital growth while moderating equity volatility by investing in a diversified portfolio of equities and bonds. It is unrestricted in both credit quality and geographic allocation.

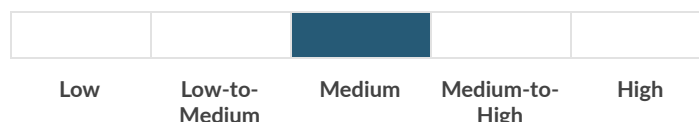
Why Invest in this Fund?

Established in 1997, Canso Investment Counsel Ltd. is an independent firm focused on bottom-up security selection and fundamental credit research.

Canso utilizes its proprietary Maximum Loss analysis as a risk management tool to size positions while maintaining concentrated portfolios with high conviction in their best ideas.

This independent credit expertise and investment management experience enables Canso to buy securities when they are out of favour and priced at a discount to their intrinsic value.

Risk Tolerance



- **Long Term Capital Growth** – Concentrated, high-conviction portfolio of value oriented global debt and equity securities that Canso has identified as trading at a discount to their intrinsic value.
- **Active Management** – The portfolio's neutral mix is 50/50, with the latitude to be within +/- 25% of the default asset mix allowing Canso the flexibility to position the portfolio according to market conditions.
- **Extensive Investment Management Expertise** – Large investment team with experienced credit specialists with expertise in determining default risks and recovery values of issuers to identify opportunities. The continuity of the team has contributed to the successful management of investor portfolios over different market cycles.

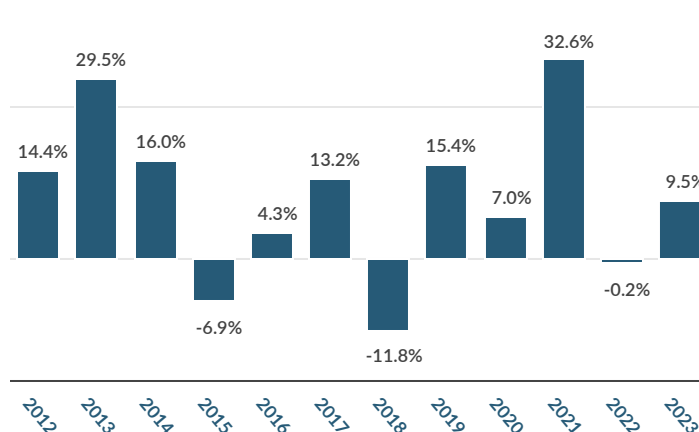
COMPOUND RETURNS – SERIES A

1 Month	3 Months	YTD	1 Year	3 Year (Annualized)	5 Year (Annualized)	10 Year (Annualized)	Since Inception (Annualized)
3.1%	4.8%	4.8%	10.2%	9.0%	12.3%	7.1%	9.9%

FUND FACTS

Inception Date	December 28, 2011
Currency	CAD
Fund AUM	\$99.0 Million
NAVPU	\$19.98
Management Fee	1.50%
MER as of December 31, 2023	1.78%
Minimum Initial Investment	\$500
Minimum Subsequent Investment	\$100
Liquidity	Daily
RSP Eligible	Yes

CALENDAR YEAR RETURNS – SERIES A



Lysander-Canso Balanced Fund – Series A

Equity

TOP 10 HOLDINGS

Security	% of Fund
Manulife Financial Corp.	2.6%
Spirit Aerosystems Holdings Inc.	2.5%
UniCredit S.p.A	2.3%
Bird Construction Inc.	2.1%
Intel Corporation	2.1%
SNC Lavalin	2.0%
Cenovus Energy Inc.	2.0%
Meta Platforms Inc	1.9%
Apple Inc.	1.5%
Enbridge Inc.	1.4%
Total	20.4%

PORTFOLIO CHARACTERISTICS

Number of Securities	39
Dividend Yield (%)	1.8%

Fixed Income

TOP 10 HOLDINGS

Security	% of Fund	Rating
Canada 0.5% Sep 1, 2025	21.2%	AAA
Canada 0.25% Mar 01, 2026	16.5%	AAA
Scotia Capital Inc. NHA MBS (97528147) 3.7% Mar 1, 2029	5.0%	AAA
Canada RRB 4.0% Dec 1, 2031	3.1%	AAA
Canada 0.5% Dec 01, 2030	1.7%	AAA
Merrill Lynch NHA MBS (98004816) FRN (M CDOR-20) Nov 1, 2026	1.2%	AAA
TD Bank 4.477% Jan 18, 2028	0.9%	A+
RBC CB 4.256% Dec 21, 2026	0.7%	AAA
BNS CB 4.246% Mar 20, 2034	0.7%	AAA
MetLife Global Funding I 1.95% Mar 20, 2028	0.5%	AA-
Total	51.5%	

PORTFOLIO CHARACTERISTICS

Number of Securities	71
Number of Issuers	75
Average Term to Maturity (Years)	3.7
Average Duration (Years)	2.8
Average Coupon (%)	1.8%
Yield to Maturity (%)	4.4%
Current Yield (%)	1.8%
Average Credit Quality ²	AA+

CREDIT QUALITY BREAKDOWN

AA & Higher	87.4%
A	3.3%
BBB	6.1%
BB & Lower	2.9%
Not Rated	0.3%

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GEOGRAPHIC BREAKDOWN

Canada	78.0%
USA	16.4%
South America	0.1%
Europe	5.4%

ASSET MIX

Canadian Equity	20.0%
Canadian Fixed Income	57.3%
Cash & Equivalents	0.8%
European Equity	6.2%
Foreign Fixed Income	2.2%
US Equity	13.6%

DISTRIBUTIONS

Distribution Frequency: Quarterly

Most Recent Distribution per Unit: \$0.0485

12-Month Trailing Distribution Yield: 0.8%

Next Record Date: June 20, 2024

Next Distribution Date: June 21, 2024

Distributions (\$)/Unit ³	YTD*	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Total Distributions	0.0485	0.1771	1.1296	2.6543	0.0301	0.1112	1.2100	0.0210	0.5712	0.7556	0.0384
Interest	-	0.0480	0.0154	0.0046	0.0048	0.0151	0.0115	-	0.0004	-	-
Dividends	-	0.1356	0.2880	0.1449	0.0268	0.1046	0.1643	0.0191	0.0915	0.0218	0.0399
Capital Gains	-	0.0000	0.8345	2.5117	-	-	1.0395	0.0019	0.4799	0.7338	-
Withholding Tax	-	(0.0065)	(0.0083)	(0.0069)	(0.0015)	(0.0085)	(0.0052)	-	(0.0006)	-	(0.0015)

*The final tax character will be determined based on the Fund's tax year end information.

Lysander Funds Limited is the investment fund manager of Lysander-Canso Balanced Fund (the "Fund"). This document is not an invitation to invest in the Fund and does not constitute a public offering of sale. Purchases in the Fund can only be made through an Investment Professional on the terms in the Fund's offering document by eligible investors. Each purchaser of units in a fund may have statutory or contractual right of action. Please read the prospectus before investing. Commissions, trailing commissions, management fees and expenses all may be associated with investment funds.

The indicated rates of return are historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Investment funds are not guaranteed or insured, their values change frequently and past performance may not be repeated.

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² Fixed income securities unrated by external agencies are assigned an internal Canso rating for Average Credit Quality.

³ Distributions are based on the actual number of units outstanding at the relevant time. Distributions are paid in cash or reinvested in additional units. If the series' net income/capital gains is less than the amounts distributed in the year, the distribution will include a return of capital. In these circumstances, if an investor elects to receive their distributions in cash and not reinvest distributions, it is expected that the value of their investment will decline over time. Distributions are not an indication of performance, rate of return or yield.

LSEG Lipper Fund Awards Canada 2023

Lysander-Canso Balanced Fund (Series F) was named Best Global Equity Balanced Fund for 3 years ending July 31, 2023, out of a classification total of 163 funds (3 years). The corresponding LSEG Lipper Leader for Consistent Return ratings of the fund for the period ended July 31, 2023 were: N/A (1 year), 5 (3 years), 5 (5 years), and 1 (10 year). Performance for the fund (Series F) for the period ended March 31, 2024 was 11.1% (1 year), 9.9% (3 years), 13.3% (5 years) and 8.0% (10 years).

The LSEG Lipper Fund Awards Canada, granted annually, highlight funds and fund companies that have excelled in delivering consistently strong risk-adjusted performance relative to their peers. The LSEG Lipper Fund Awards are based on the Lipper Leader for Consistent Return rating, which is an objective, quantitative, risk-adjusted performance measure calculated over 36, 60 and 120 months. The fund with the highest Lipper Leader for Consistent Return (Effective Return) value in each eligible classification wins the LSEG Lipper Fund Award. For more information, see lipperfundawards.com. Although LSEG Lipper makes reasonable efforts to ensure the accuracy and reliability of the data used to calculate the awards, their accuracy is not guaranteed. Note: The Lipper Leader Ratings for each fund are subject to change every month.

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Lysander-Canso Balanced Fund was awarded the 2023 Fundata FundGrade A+[®] Award in the Global Equity Balanced Category, out of 704 funds. The FundGrade start date was 1/31/2014 and FundGrade end date was 12/31/2023. Performance for the fund (Series A) for the period ended March 31, 2024 was 10.2% (1 year), 9.0% (3 years), 12.3% (5 years) and 7.1% (10 years).

FundGrade A+[®] is used with permission from Fundata Canada Inc., all rights reserved. The annual FundGrade A+[®] Awards are presented by Fundata Canada Inc. to recognize the “best of the best” among Canadian investment funds. The FundGrade A+[®] calculation is supplemental to the monthly FundGrade ratings and is calculated at the end of each calendar year. The FundGrade rating system evaluates funds based on their risk-adjusted performance, measured by Sharpe Ratio, Sortino Ratio, and Information Ratio. The score for each ratio is calculated individually, covering all time periods from 2 to 10 years. The scores are then weighted equally in calculating a monthly FundGrade. The top 10% of funds earn an A Grade; the next 20% of funds earn a B Grade; the next 40% of funds earn a C Grade; the next 20% of funds receive a D Grade; and the lowest 10% of funds receive an E Grade. To be eligible, a fund must have received a FundGrade rating every month in the previous year. The FundGrade A+[®] uses a GPA-style calculation, where each monthly FundGrade from “A” to “E” receives a score from 4 to 0, respectively. A fund's average score for the year determines its GPA. Any fund with a GPA of 3.5 or greater is awarded a FundGrade A+[®] Award. For more information, see www.FundGradeAwards.com. Although Fundata makes every effort to ensure the accuracy and reliability of the data contained herein, the accuracy is not guaranteed by Fundata. Note: The FundGrade ratings for each fund are subject to change every month.

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