

**Semi-Annual Management Report of Fund Performance**  
As at June 30, 2021

Lysander-Canso Balanced Fund



# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

## A Note About Forward Looking Statements

This semi-annual Management Report of Fund Performance includes certain statements that are “forward looking statements”. All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words “may”, “could”, “would”, “should”, “believe”, “plan”, “anticipate”, “expect”, “intend”, “forecast”, “objective” and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed.

Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

## About This Report

This semi-annual Management Report of Fund Performance of Lysander-Canso Balanced Fund (the “Fund”) contains financial highlights for the period ended June 30, 2021 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the semi-annual financial statements of the Fund for the period ended June 30, 2021. Lysander Funds Limited (the “Manager”) is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to Lysander Funds Limited, 3080 Yonge St., Suite 3037, Toronto, Ontario, M4N 3N1, by visiting our website at [www.lysanderfunds.com](http://www.lysanderfunds.com) or at SEDAR at [www.sedar.com](http://www.sedar.com).

Unitholders may also contact Lysander Funds Limited using one of these methods to obtain a copy of the Fund’s proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## Investment objective

The Fund’s objective is to provide above average, long-term total returns consisting of both income and capital gains by investing primarily in a portfolio of fixed income securities and equities.

## Investment Strategies

The Fund’s portfolio manager is Canso Investment Counsel Ltd. (“Portfolio Manager” or “Canso”), a company under common control as the Manager. The Fund’s fixed income holdings are not restricted by credit ratings. Canso engages in opportunistic buying and selling of securities using a contrarian approach. Canso believes that it is able to access market segments and

exploit inefficiencies in the corporate bond market that are not available or apparent to most investors, due to its proprietary credit analysis and trading expertise. Canso also applies its credit analysis expertise to the selection of equity securities for the Fund.

Canso tends to take a “bottom up” approach to portfolio construction, focusing on security selection. The exposure to credit risk in the Fund will depend on the phase of the credit cycle and the bottom up valuation of individual securities. In the selection of equity securities for the Fund, Canso focuses on identifying companies trading below what Canso judges to be their intrinsic value. Some of the Fund’s portfolio positions will, under normal circumstances, be invested in securities of foreign issuers. It also may invest in debt securities convertible into common stock, and convertible and non-convertible preferred stock, and fixed income securities of governments, government agencies, supranational agencies and companies.

The Fund may hold all or a portion of its assets in cash or cash equivalents or invest in short term bonds or money market instruments in response to adverse market, economic and/or political conditions or for liquidity, defensive or other purposes. As a result, the Fund may not always be fully invested in accordance with its investment objectives. The Fund may invest up to 100% of its net assets in foreign securities. More details are contained in the Fund’s simplified prospectus.

## Risks

The risks of this Fund remain as discussed in the Fund’s most recent simplified prospectus.

# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

## Results of Operations

During the period, Canso employed its bottom-up process to buy and sell securities for the Fund. The Fund's positioning and performance is consistent with the Fund's fundamental investment objective and strategies.

The Fund returns for the period were 24.52% for Series A and 25.03% for Series F.

The net assets of the Fund increased to \$35.0 million at June 30, 2021 from \$29.1 million at the beginning of the period. There were net redemptions of \$1.1 million during the period.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected or have been described below.

The Fund did not borrow money during the period except for immaterial short-term cash overdrafts.

## Recent Developments

Investors entered the new year concerned with medical, economic and political challenges. In the U.S., the Democrats won control of the Senate, paving the way for the new administration to pass a larger stimulus package. Fiscal policy relief did not immediately allay investor concerns over increased COVID-19 cases and the impact of renewed lockdown measures. However, views changed rapidly as the vaccine rollout gathered pace and the prospect for an economic reopening crystallized. Economists quickly altered forecasts predicting a stronger recovery and higher inflation. Reassurance from the Federal Reserve that short rates would remain near zero, coupled with government support for the economy proved good news for equity markets but less so for bond markets as mid and long term yields moved sharply higher in the first quarter.

As inflation pushed to its highest level in more than a decade, U.S. government bond yields surprisingly retreated from their March 31st levels. Government bond yields had risen sharply in the first quarter as the markets rode a wave of optimism. Fed officials began discussions about "tapering" bond purchases and have pushed forward the time frame when they expect to raise interest rates. Many investors agree with the Fed that high inflation is "transitory" and largely confined to the sectors most affected by the pandemic lockdowns.

In Canada, the second wave of the virus did not dent the strong economic recovery. Consumers and businesses are adapting to containment measures, and housing market activity has been much stronger than expected. Improving foreign demand and

higher commodity prices have also brightened the prospects for exports and business investment.

Financial markets pushed higher in the second quarter and major equity markets reached record highs. The appetite for risk extended into fixed income with strong returns in the more speculative high yield market. Higher quality, long-term bonds rallied off their first quarter decline following the decline in longer term government bonds yields. Despite this rebound, Government bond market returns remain slightly negative through the first half of 2021 with yields still markedly higher than the pandemic lows. Yield spread narrowing has helped to insulate corporate bonds from this and produce small positive returns for the broad Canadian Corporate bond market.

During the period, the equity side of the portfolio decreased from 74.6% to 66.2% driven by an active decrease in equities offset by strong performance from equities. The Fund added two new positions in the first half of 2021, Intel Corp and Hertz. Hertz was added as the company is looking to exit bankruptcy and the company's prospects have changed dramatically. The Fund also converted their holdings of Neptune Acquisition GP Inc. into MDA Inc. as part of the IPO of the previously privately held company. The Fund raised proceeds during the period from the sale of Airbnb Inc, Maxar Technologies, Go Pro Inc, Nintendo, Ovintiv, Kraft Heinz, SES S.A., and Tata Motors.

On the fixed income side, the Fund continued to purchase Limited Resource Capital Note (LRCN) securities while reducing the duration from 8.0 years to 4.7 years. The Fund took advantage of selling some fully valued securities that were bought at distressed prices during 2020 to improve quality and liquidity. The yield on the portfolio declined from 4.9% to 3.2% during the first half of the period driven by the shift in allocation and tightening credit spreads.

There have been no changes to the Manager or Portfolio Manager, or change of control of the Manager, or of the Fund. There have been no actual or planned reorganizations, mergers or similar transactions.

There were no changes to the membership of the Fund's Independent Review Committee ("IRC").

## Related Party Transactions

The Manager provides or arranges for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services. The Manager receives a management fee for these services. The fee is

# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

---

calculated based on a percentage of the net asset value of the Fund as disclosed in the simplified prospectus.

The Fund paid \$166,481 (including HST) in management fees to the Manager for the period ended June 30, 2021 (June 30, 2020 - \$137,241).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services are included in the management fee.

The Manager paid \$68,102 (including HST) to the Portfolio Manager for the period ended June 30, 2021 (June 30, 2020 - \$53,039)

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager's written policies and procedures presented to the IRC and provide periodic reports to the IRC in accordance with National Instrument 81-107.

# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

## Financial Highlights

### Series A

Period ended	30-Jun-2021	31-Dec-2020	31-Dec-2019	31-Dec-2018	31-Dec-2017
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of period	\$ 16.24	\$ 15.22	\$ 13.29	\$ 16.47	\$ 14.57
Operations:					
Total revenue	0.24	0.38	0.43	0.42	0.30
Total expenses	(0.18)	(0.27)	(0.28)	(0.33)	(0.29)
Realized gains (losses)	2.66	(0.54)	(0.01)	1.49	0.12
Unrealized gains (losses)	1.31	1.06	1.73	(3.24)	1.63
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 4.03</b>	<b>\$ 0.63</b>	<b>\$ 1.87</b>	<b>\$ (1.66)</b>	<b>\$ 1.76</b>
Distributions:					
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.03)	(0.03)	(0.12)	(0.12)	(0.01)
From capital gains	-	-	-	(0.95)	(0.01)
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.03)</b>	<b>\$ (0.03)</b>	<b>\$ (0.12)</b>	<b>\$ (1.07)</b>	<b>\$ (0.02)</b>
<b>Net assets, end of period<sup>2 3</sup></b>	<b>\$ 20.19</b>	<b>\$ 16.24</b>	<b>\$ 15.22</b>	<b>\$ 13.29</b>	<b>\$ 16.47</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 7,210,182	\$ 7,180,616	\$ 9,200,510	\$ 13,883,005	\$ 20,649,347
Units outstanding	357,048	442,094	604,680	1,044,425	1,253,517
Management expense ratio <sup>5</sup>	% 1.85	% 1.86	% 1.83	% 1.89	% 1.83
Management expense ratio before waivers or absorption	1.85	1.86	1.83	1.89	1.83
Portfolio turnover rate <sup>6</sup>	15.27	45.03	33.41	44.88	19.3
Trading expense ratio <sup>7</sup>	0.03	0.04	0.11	0.16	0.12
Net asset value per unit, end of period	\$ 20.19	\$ 16.24	\$ 15.22	\$ 13.29	\$ 16.47

### Notes

- The information is derived from the Fund's unaudited semi-annual and/or audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.
- Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.
- Distributions were paid in cash or reinvested in additional units, or both.
- This information is provided at the end of the period shown.
- The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.
- The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.
- The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

## Series F

Period ended	30-Jun-2021	31-Dec-2020	31-Dec-2019	31-Dec-2018	31-Dec-2017
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of period	\$ 18.12	\$ 17.07	\$ 15.00	\$ 18.49	\$ 16.34
Operations:					
Total revenue	0.26	0.43	0.47	0.48	0.33
Total expenses	(0.11)	(0.17)	(0.18)	(0.21)	(0.18)
Realized gains (losses)	3.12	(0.68)	(0.18)	1.57	(0.07)
Unrealized gains (losses)	1.25	1.85	2.30	(3.95)	2.11
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 4.52</b>	<b>\$ 1.43</b>	<b>\$ 2.41</b>	<b>\$ (2.11)</b>	<b>\$ 2.19</b>
Distributions:					
From income (excluding dividends)	\$ (0.01)	\$ (0.04)	\$ (0.06)	\$ (0.02)	\$ -
From dividends	(0.15)	(0.20)	(0.30)	(0.21)	(0.13)
From capital gains	-	-	-	(1.18)	(0.01)
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.16)</b>	<b>\$ (0.24)</b>	<b>\$ (0.36)</b>	<b>\$ (1.41)</b>	<b>\$ (0.14)</b>
<b>Net assets, end of period<sup>2 3</sup></b>	<b>\$ 22.49</b>	<b>\$ 18.12</b>	<b>\$ 17.07</b>	<b>\$ 15.00</b>	<b>\$ 18.49</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 27,843,159	\$ 21,862,658	\$ 19,929,667	\$ 17,860,529	\$ 20,576,955
Units outstanding	1,237,879	1,206,364	1,167,823	1,190,381	1,112,771
Management expense ratio <sup>5</sup>	% 1.00	% 1.04	% 1.01	% 1.03	% 1.01
Management expense ratio before waivers or absorption	1.00	1.04	1.01	1.03	1.01
Portfolio turnover rate <sup>6</sup>	15.27	45.03	33.41	44.88	19.3
Trading expense ratio <sup>7</sup>	0.03	0.04	0.11	0.16	0.12
Net asset value per unit, end of period	\$ 22.49	\$ 18.12	\$ 17.07	\$ 15.00	\$ 18.49

## Notes

- The information is derived from the Fund's unaudited semi-annual and/or audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.
- Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.
- Distributions were paid in cash or reinvested in additional units, or both.
- This information is provided at the end of the period shown.
- The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.
- The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.
- The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

## Management Fees

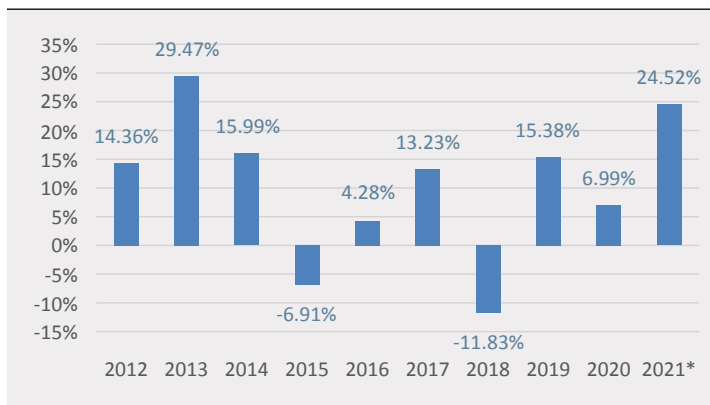
The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section “Related Party Transactions” above.

In consideration for such services, the Manager receives a management fee, based on the net asset value of each Series, calculated daily and payable monthly. The Fund pays a management fee of 1.50% per annum for Series A units and 0.75% per annum for Series F units.

Service fees or trailing commissions of a maximum of 0.75% per annum are paid on Series A units to dealers. This comprises 50% of the management fee of Series A units, exclusive of applicable taxes.

## Year-by-Year Returns

### Series A

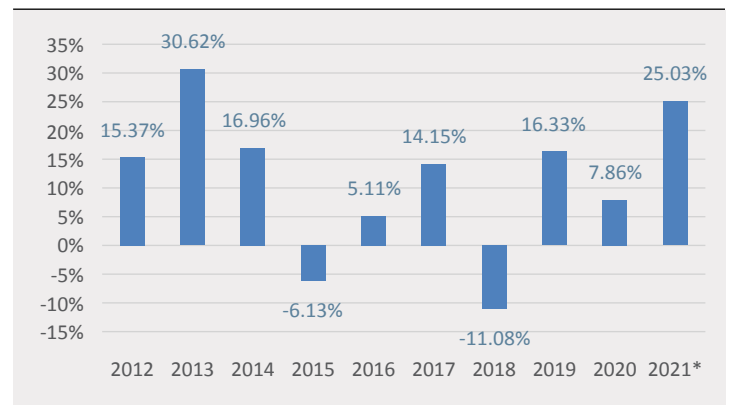


## Past Performance

The Fund became a reporting issuer on December 23, 2011. The commencement date of being distributed under a prospectus for Series A was December 28, 2011 and for Series F was December 23, 2011. Accordingly, returns are shown for the relevant period/years as indicated below.

The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.

### Series F



\* For the period January 1 to June 30

# Lysander-Canso Balanced Fund

Semi-Annual Management Report of Fund Performance as at June 30, 2021

## Summary of Investment Portfolio

	% of NAV		% of NAV
<b>Top 25 Issuers</b>		<b>Asset Mix</b>	
Bombardier Inc. (Equity)	5.7	Canadian Equities	41.0
Hertz Global Holdings Inc. (Equity)	5.2	Canadian Fixed Income	19.4
Cash and Cash Equivalents	5.2	Cash and Cash Equivalents	5.2
Cenovus Energy Inc. (Equity)	4.5	Foreign Equities	24.0
Manulife Financial Corporation (Equity)	4.1	Foreign Fixed Income	9.4
Yellow Pages Limited (Equity)	4.0	Preferred Shares	1.1
Bank Of Montreal (Debt)	3.8	Other Assets less Liabilities	(0.1)
MDA Ltd. (Equity)	3.6	<b>Total</b>	<b>100.0</b>
Apple Inc. (Equity)	3.5	<b>Sector</b>	
SNC Lavalin (Equity)	3.3	Cash and Cash Equivalents	5.2
Enbridge Inc (Equity)	3.1	Communication Services	7.9
Ovintiv Inc. (Equity)	2.9	Consumer Discretionary	5.1
Bird Construction Inc. (Equity)	2.8	Consumer Staples	3.7
Honda Canada Finance Inc (Debt)	2.6	Energy	16.7
Linamar Corporation (Equity)	2.6	Financials	27.8
General Electric Company (Equity)	2.6	Industrials	27.4
NatWest Group plc (Equity)	2.5	Information Technology	5.4
Kraft Heinz Co. (Equity)	2.5	Other Assets less Liabilities	(0.1)
Met Life Global Funding I (Debt)	2.4	Provincial	0.4
Spirit Aerosystems Inc. (Equity)	2.2	Real Estate	0.3
Aegis Brands Inc. (Equity)	2.1	Utilities	0.2
TC Energy Corporation (Debt)	2.0	<b>Total</b>	<b>100.0</b>
Commerzbank AG (Equity)	1.9		
Unicredit SPA (Equity)	1.9		
Clearstream Energy Services Inc. (Equity)	1.6		
<b>Total</b>	<b>78.6</b>		





3080 Yonge Street, Suite 3037  
Toronto, ON M4N 3N1  
[www.lysanderfunds.com](http://www.lysanderfunds.com)

© Lysander Funds is a registered trademark of Lysander Funds Limited