

Lysander-Canso Balanced Fund - Series F

Fund Code: LYZ800F

Portfolio Manager: Canso Investment Counsel Ltd.

As of: August 31, 2021

Fund Category: Balanced

Benchmark: 50% FTSE Canada All Corporate Bond Index and 50% MSCI All Country World (CAD) Index¹



Investment Focus

The Fund seeks to provide capital growth while moderating equity volatility by investing in a diversified portfolio of equities and bonds. It is unrestricted in both credit quality and geographic allocation.

Risk Tolerance



Why Invest In This Fund

Established in 1997, Canso is an independent firm focused on bottom up security selection. Proprietary research developed over multiple market cycles guides the investment of over \$30 billion in AUM.

Each security is assessed on its own merits using bottom-up, fundamental research. For debt securities, Canso uses its proprietary *Maximum Loss* grade, where the max loss quantifies recovery value in the event of a default. The greater the potential downside, the lower the portfolio weight. Canso believes in concentrating their best ideas and having high conviction portfolios with limited holdings.

This independent credit expertise and successful investment management experience enables Canso to buy securities when they are out of favour and priced at a discount to their intrinsic value.

- **Long Term Capital Growth** - Concentrated, high-conviction portfolio of value oriented global debt and equity securities that the manager has identified as trading at a substantial discount to their intrinsic value.
- **Active Management** - The portfolio's neutral mix is 50/50, with the latitude to be within +/- 25% of the default asset mix allowing the manager the flexibility to position the portfolio according to market conditions.
- **Proven Investment Expertise** - Large investment team with experienced credit specialists with an expertise in determining default risks and recovery values of issuers to identify opportunities. The continuity of the team has contributed to the successful management of investor portfolios over different market cycles.

Compound Returns - Series F

1 Month	3 Months	YTD	1 Year	3 Year (Annualized)	5 Year (Annualized)	Since Inception (Annualized)
2.6%	4.8%	26.6%	48.1%	10.5%	11.8%	11.4%

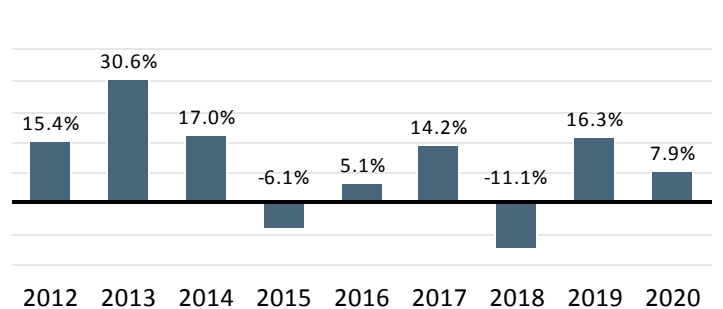
Fund Facts

Series Inception Date	December 23, 2011
Currency	CAD
Fund AUM	\$35.8 Million
NAVPU	\$22.78
Management Fee	0.75%
MER as of June 30, 2021 (unaudited)	1.00%
Minimum Initial Investment	\$1,000
Minimum Subsequent Investment	\$100
Liquidity	Daily
RRSP Eligible	Yes

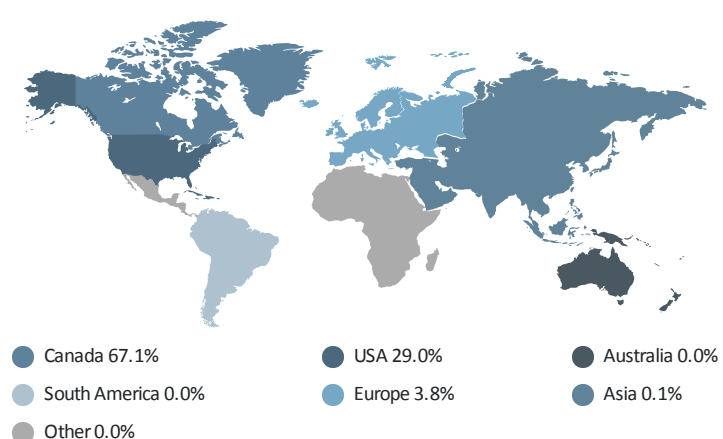
Asset Mix

Asian Equity	0.0%
Canadian Equity	42.5%
Canadian Fixed Income	21.1%
Cash & Equivalents	5.1%
European Equity	6.2%
Foreign Fixed Income	9.2%
US Equity	15.8%

Calendar Year Returns - Series F



Geographic Breakdown



Equity

Top 10 Holdings

Security	% of Fund
Bombardier Inc.	8.7%
Manulife Financial Corp.	4.1%
Apple Inc.	3.9%
Yellow Pages Limited	3.9%
Cenovus Energy Inc.	3.9%
MDA Ltd.	3.5%
SNC Lavalin	3.4%
Canadian Dollar	3.3%
Bird Construction Inc.	3.1%
Enbridge Inc.	3.1%
Total	40.9%

Portfolio Characteristics

Number of Securities	49
Dividend Yield	1.3%

Fixed Income

Top 10 Holdings

Security	% of Fund	Rating
BMO FRN Feb 16, 2022 (CORRA + 15)	3.2%	AA-
Honda Canada Finance Inc. FRN Feb 26, 2024 (Q CDOR +9)	2.6%	A-
CIBC FRN Mar 4, 2025 (CORRA +46)	2.0%	A
MetLife Global Funding I FRN Sep 27, 2022 (Q CDOR +50)	1.5%	AA-
The Walt Disney Company 3.057% Mar 30, 2027	1.2%	A-
TransCanada Pipelines FRN Jun 9, 2024 (Q CDOR +29)	1.2%	BBB+
Boeing Co 2.196% Feb 4, 2026 (USD)	1.1%	BBB-
Air Canada 4.625% Aug 15, 2029	1.0%	BB
AT&T Inc. 4.85% May 25, 2047	0.9%	BBB
MetLife Global Funding I 1.95% Mar 20, 2028	0.8%	AA-
Total	15.5%	

Portfolio Characteristics

Number of Securities	71
Number of Issuers	65
Average Term to Maturity (Years)	8.7
Average Duration (Years)	4.5
Average Coupon (%)	3.4%
Yield to Maturity (%)	2.4%
Current Yield (%)	3.0%
Average Credit Quality ²	BBB+

Credit Quality Breakdown (%)

AA & Higher	18.6%
A	26.7%
BBB	34.7%
BB & Lower	18.9%
Not Rated	1.1%

Distributions

Distribution Frequency: Quarterly

Most Recent Distribution per Unit: \$0.0818

12-Month Trailing Distribution Yield: 1.2%

Next Record Date: September 23, 2021

Next Distribution Date: September 24, 2021

Distributions (\$)/Unit ³	YTD*	2020	2019	2018	2017	2016	2015	2014	2013	2012
Total Distributions	0.1584	0.2335	0.3572	1.4407	0.1465	0.7799	0.9180	0.1036	0.1173	0.1175
Interest		0.0374	0.0484	0.0136	-	0.0005	-		0.0076	0.0258
Dividends		0.2075	0.3361	0.1956	0.1336	0.1250	0.0265	0.1078	0.1097	0.0590
Capital Gains		0.0000		1.2376	0.0129	0.6553	0.8915		-	0.0327
Withholding Tax		(0.0114)	(0.0273)	(0.0062)	-	(0.0009)	-	(0.0042)	-	-

*The final tax character will be determined based on the Fund's tax year end information

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